

Employee benefits firms

As Seen in *Philadelphia Business Journal*, October 15-21, 2010

Ranked by number of local benefit consulting professionals

2010 Rank	Name Address	Consulting professionals: local/total	Employees: local/total	Offices: local/total	Sample of benefit consulting specialties	Local executive(s)/ title
1	Towers Watson 1500 Market St. Philadelphia, Pa. 19102	350 9,500	950 14,000	2 111	Benefits, risk and financial services and talent and rewards	Frank Giampietro managing consultant
2	ParenteBeard One Liberty Place, 1650 Market St. Philadelphia, Pa. 19103	250 260	400 1,100	2 24	Audits of benefit plans covering defined contribution, defined benefit, employee stock ownership, health and welfare and multi-employer plans	Robert J. Ciaruffoli CEO
3	Aon Consulting 555 E. Lancaster Ave., Suite 300 Radnor, Pa. 19087	190 6,300	240 36,000	2 229	Employee benefits, HR consulting and benefits administration	Tammy Mattson EVP
4	Gallagher Benefit Services 4 Radnor Corporate Center, Suite 510 Radnor, Pa. 19010	131 980	182 1,415	7 72	Employee benefits, consulting/brokerage, health-care informatics, plan auditing, retirement plan consulting, HR	Kent Lonsdale EVP, mid-atlantic region; Thomas Belmont Jr. area president
5	Trion 2300 Renaissance Blvd. King of Prussia, Pa. 19406	125 167	268 306	3 9	Health and welfare strategic consulting, including plan design and management, underwriting, program implementation, benefits administration	Edmund F. Garno principal
6	Right Management Four Penn Center, Suite 610 Philadelphia, Pa. 19103	100 3,000	100 3,000	6 300	Talent assessment, leader development, organizational effectiveness, employee engagement and workforce transition and outplacement	Gary Bennett market vice president
7	Benefit Consultants Group 600 Delran Parkway, Suite B Delran, N.J. 08075	96 136	104 136	4 7	Consulting, plan design, administration, record-keeping compliance and bankruptcy plan services	Beau Adams EVP, business development
8	The Savitz Organization Inc. 1845 Walnut St. Philadelphia, Pa. 19103	85 90	95 100	1 4	Retirement, group benefits, compliance, administration	Edward T. Bishop, Thomas J. Finnegan, Kent A. Spade, principals
9	Milliman 1550 Liberty Ridge Drive Wayne, Pa. 19087	80 2,400	80 2,400	1 52	Actuarial and administration services for pension and retirement saving plans, compensation consulting, communications consulting, stock option	Patrick J. Grannan president/CEO
10	Kistler Tiffany Benefits 400 Berwyn Park, Suite 200 Berwyn, Pa. 19312	72 90	120 155	2 7	Cost benefit expertise, HR services consulting including healthcare reform, benefit technology solutions, wellness and advocacy programs	William O. Daggett Jr. CEO
11	Charon Planning Corp. 2600 Kelly Road Warrington, Pa. 18976	63 63	71 71	2 2	Plan design/management, financial monitoring and management, strategic planning, benefits administration consulting	Christopher J. Gavigan managing director
12	Conner Strong Companies Inc. 401 Route 73 North, Suite 300 Marlton, N.J. 08053	60 60	211 288	2 8	Designs and delivers customized insurance, risk management and employee benefit programs designed to align with clients' organizational goals	Joseph DiBella executive vice president
TIE	PricewaterhouseCoopers 2001 Market St., Suite 1700 Philadelphia, Pa. 19103	60 6,500	1,250 160,000	1 772	Reward and compensation, health and welfare, retirement, benefits and actuarial, HR benchmarking and benefits, talent management	William J. Dunn GHR National practice leader
14	Mercer 1717 Arch St., 27th Floor Philadelphia, Pa. 19103	48 4,035	168 18,900	1 180	Consulting, outsourcing and investment services	Brian D. Bark senior partner
15	Javers Group 1055 Westlakes Drive, Suite 300 Berwyn, Pa. 19103	38 42	40 46	2 8	Reduces client costs through benefits and HR practice, technology solutions, benefits and HR outsourcing and ADP alliance partnership	Chris Wichser president
16	Buck Consultants, A Xerox Company 200 Berwyn Park, Suite 110 Berwyn, Pa. 19312	35 1,900	35 2,100	1 43	Comprehensive benefit and compensation consulting, including brokerage, HR technology administration, vendor management	Gordon St. John managing director
17	Willis 100 Matsonford Road, Bldg 5, Suite 200 Radnor, Pa. 19087	31 1,600	300 16,000	3 400	Strategic development, account management and consulting, financial reporting and analytics, wellness and consumer tools	Lauri M. Mitchell SVP, employee benefits practice leader
18	M.F. Irvine Corporate Solutions 21 E. 5th Ave. Conshohocken, Pa. 19428	30 30	60 60	60 2	Full-service employee benefit consulting and benefits administration firm	Michael F. Irvine CEO
TIE	Model Consulting Inc. 3160 Tremont Ave. Trevose, Pa. 19053	30 30	30 30	2 2	Employee benefits consultation and wellness programs that lower health risk and drive down healthcare cost	Neil J. Model president
20	Creative Benefits Inc. 16 Campus Blvd., Suite 125 Newtown Square, Pa. 19073	28 31	36 40	1 2	Specializing in the design and full-service administration of employee benefit plans. Also integrate wellness programs with the group medical	Ruth A. Graham president
21	CBIZ Benefits & Insurance Services Inc. 401 Plymouth Road Plymouth Meeting, Pa. 19462	25 1,030	66 5,200	1 150	Insurance benefits, payroll, human capital services, and accounting	Marc Zanger president
22	Brokerage Concepts Inc. 1021 W. 8th Ave. King of Prussia, Pa. 19406	11 15	240 245	3 6	Group medical, dental, life, vision, individual life, disability insurance, LTC and annuities	Bobby Ahrens EVP operations
23	Tegler McHenry & Associates Inc. 1615 West Chester Pike, Suite 104 West Chester, Pa. 19380	9 40	24 25	1 1	Employee benefits consulting and plan management services	Albert W. Tegler Jr. president
24	Crawford Advisors 555 E. Lancaster Ave., Suite 640 Radnor, Pa. 19087	8 55	8 55	1 2	Strategic benefit planning, benchmarking employee contribution strategies, competitive bidding and vendor management renewal negotiations	John A. Cellucci managing director
25	eXude Benefits Group Inc. 2218 Race St. Philadelphia, Pa. 19103	6 6	23 24	1 2	Health and wellness programs and retirement plans	Marcos R. Lopez president/CEO